



Presents

Negotiations with the Terrorist Mindset

24 hours | Three days | Tuition \$377 – POST Plan IV**

** Please note POST has suspended reimbursement for classes; check the POST website for the updated list of courses on the exempt list**

Description: This course is presented entirely from the practitioner's perspective through interactive discussion, practical exercises and specific case studies of known terrorist-like events. A thorough examination is conducted of real challenges negotiators are likely to face when responding to terrorist-like critical incidents. Our experienced instructors have extensive background and experiences in relevant disciplines including terrorism, radicalized inmate population, intercultural communications, crisis negotiations and critical incident management.

This unique training is designed to build and enhance specific skill sets of crisis negotiators preparing them to respond to events in which suspects possess the mindset of the terrorist. A thorough examination of terrorism is provided with a goal of enhancing the students' knowledge of terrorism-like criminal behaviors. Potential terrorism scenarios and case studies are examined and rapid incident assessment is discussed.

Topics: Recognition of incident typology possibilities / Traditional LE response to critical incidents / Rapid incident assessment methodology tool kit / Crisis negotiator skill building / Communications with incident command / Tactical operations for negotiators / Potential terrorism-like scenarios involving negotiations / Open source research and intelligence gathering / Inter-cultural communications / National, state, local terrorism threat briefs / Case studies / Table top scenario exercises

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